

STIFEL MORTGAGE

at a glance

OUR VALUE

Stifel, a global firm that helps individuals, families, and organizations pursue their financial goals, began in St. Louis, Missouri, in 1890. With approximately 9,000 associates in more than 400 offices across the globe, Stifel is the 7th largest broker-dealer in the country, by number of financial advisors.

Stifel Bank & Trust became part of the Stifel family in 2007, adding banking capabilities to a growing list of Stifel's services. Stifel Bank & Trust began with a focus on home lending services for clients in the St. Louis metro area, and Stifel clients across the country. Many of our clients come to us referred by a homeownership industry professional or their Stifel Financial Advisor.

Fifteen years later, our focus, and our commitment to serving clients, remains the same. Stifel Bank & Trust offers an array of mortgage programs with low rates, delivered by industry professionals who value the relationships we build with clients. We help thousands of families each year purchase a home or make their mortgage more affordable.

Our most important stat is the 96% satisfaction rating we receive from clients. We ask for feedback from each client after their loan closes and are overwhelmed by the positive response we receive!

Stifel Bank & Trust has grown to become the largest bank based in St. Louis, and a Top 100 Bank in the country, according to Federal Reserve asset rankings.



EXPERIENCE

Stifel Bank & Trust has 30 lenders that specialize in our hometown of St. Louis, averaging 20 years in the business. We have expertise in lending across the country and understand the needs of clients and how to help make homeownership successful.

TEAMWORK

Our lenders are supported by their Loan Officer Assistant, and our in-house underwriting, closing, and servicing teams. We work with a network of appraisers across the country who understand the value of your neighborhood, wherever it may be.

FOCUS

We offer a full spectrum of mortgage lending programs: FHA, VA, Conforming, Jumbo Loans, and more. We are direct correspondents to Fannie, Freddie, and FHA. Additionally, we have portfolio loans to accommodate clients who may not fit into traditional guidelines.

COMMITMENT

We fund each transaction with our own money. No need to wait for third parties to complicate things or slow the process.

**Company figures as of 9/30/23 unless otherwise noted. Learn more on www.Stifel.com/Investor-Relations.*

See how Stifel Bank & Trust can help with your home purchase or refinance today!

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Please contact your Stifel Bank & Trust Lender for loan program details. This information is provided for informational purposes only and is not intended to extend consumer credit as defined by section 1026.2 of Regulation "Z." Interest rate, program terms, and conditions are subject to change without notice.

