In Partnership With AngelList

Offering Cap Table Management Solutions for Modern Companies

AngelList's¹ cap table removes the friction from managing your startup's greatest asset, your equity. Make better decisions by leveraging unmatched automations while staying compliant.

Referral **Benefits**

New and existing AngelList clients referred to Stifel Bank will **be reimbursed**² for the **cost of one-year's access** to AngelList's software upon meeting the criteria below.

To qualify for the AngelList Benefit from Stifel Bank²:

- Company must be in the Technology sector and VC-backed
- Company must maintain its primary banking relationship with Stifel Bank and fund the account with at least \$1 million for a minimum of 60 days

The Power of **Stifel**

Stifel is a diversified global wealth management, investment bank, and commercial banking company. Our Venture Banking group provides commercial banking and debt capital financing solutions to venture capital-backed technology companies and their investors. Stifel Bank has the flexibility and resources to offer our customers the banking, treasury management, and lending solutions they value most, with the legacy of Stifel.

Working with Stifel Venture Banking

With Stifel Venture Banking, you will have a **dedicated relationship manager** to provide the personalized **attention you deserve**. Recognizing the **importance of speed and efficiency in the account opening process**, our goal is to complete most account openings within 2-3 business days to seamlessly help facilitate your financial commitments. Additionally, you will have the potential to leverage Stifel Bank's debt financing solutions, including venture debt. Another perk of working with us is access to Stifel Venture Banking's exclusive and curated events.



Stifel has been a great choice for Gladly. I am very impressed with their hunger to make an impact on the startup culture and be true partners to growing companies. The relationship team is exceptional — everything from providing advice on treasury management best practices to plugging us into relevant networking events — I feel like Gladly now has a true partner as we grow. Importantly, Stifel offers very competitive rates on deposits and attractive lending options. I would highly recommend them to other growing startups!"

Todd Rakow, Chief Financial Officer, Gladly

Where Innovation *Grows* | www.StifelVentureBanking.com | (866) 303-8003

Contact Stifel Venture Banking

► ALReferrals@stifelbank.com

Non-deposit products purchased from or held by Stifel and/or Stifel Banks are not insured by the FDIC, are not deposits, and may lose value. None of Stifel and/or Stifel Banks provide legal or tax advice.



¹ AngelList is not an affiliate of Stifel Bank

²Reference the Stifel Venture Banking Preferred Partnership Rewards Agreement for full terms and conditions Stifel Venture Banking is a division of Stifel Bank.

Stifel's banking and lending services are provided by Stifel Bank, Member FDIC, and Stifel Bank & Trust, Member FDIC, (collectively, "Stifel Banks"). Stifel Banks are affiliated with Stifel, Nicolaus & Company, Incorporated, Member SIPC & NYSE, each a wholly owned subsidiary of Stifel Financial Corp. Unless otherwise specified, references to "Stifel" may mean Stifel, Nicolaus & Company, Incorporated or its affiliates.